

An astronaut in a full space suit is walking away from the viewer across a rocky, reddish-brown landscape that resembles the surface of Mars. The sun is low on the horizon, creating a warm, orange glow. The sky is filled with a grid of white dots connected by thin lines, suggesting a network or data transmission. The overall scene conveys a sense of exploration and technological achievement.

GREAT PARTNERSHIPS
REACH GREAT HEIGHTS.

LOCKHEED MARTIN 

LOCKHEED MARTIN IS COMMITTED TO THE NEXT BIG IDEA . . . ARE YOU?

We're looking for technologies and companies to help us solve complex challenges, advance scientific discovery and deliver solutions that protect and explore our world. Here are a few ways to work with us.

LOCKHEED MARTIN VENTURES

- ▶ This \$400 million fund invests \$1M to \$5M per round in early-to late-stage companies developing cutting edge technologies.
- ▶ The fund's primary areas of interest include next generation electronics, cybersecurity, AI/ML, quantum computing, advanced manufacturing, autonomy, space, edge computing, advanced communications and propulsion technologies.
- ▶ To get the conversation started, email at lm.ventures.interactors.dl-eo@exch.ems.lmco.com, or check out our website: lockheedmartin.com/ventures

TECHNOLOGY COLLABORATION

- ▶ Our team supports technology solutioning across Lockheed Martin through various external partnering approaches, including joint development, with commercial firms of all sizes and maturities.
- ▶ We identify innovative technologies and disruptive business models and lead collaborations to develop and deliver next-generation products, capabilities, and services.
- ▶ To get the conversation started, send an email to dean.a.warner@lmco.com

SMALL BUSINESS INNOVATIVE RESEARCH PROGRAM (SBIR)

- ▶ Whether working as a subcontractor or technology mentor, we provide small businesses assistance during SBIR projects, including supporting technology requirements, evaluation, co-development and insertion into larger systems.
- ▶ Email sbir.fc-lmc@lmco.com to be added to the Lockheed Martin SBIR distribution list to receive information on latest solicitation topics of interest.

LMEvolve

- ▶ LMEvolve is focused on standing up and scaling new commercial subsidiary entities in support of our 21CS strategic vision.
- ▶ LMEvolve companies are focused on strategic, dual-use capabilities in commercial and defense end markets that leverage best-in-class technologies. Subsidiaries benefit from cost and policy agility and can be fully-owned by Lockheed Martin, or structured as joint ventures or equity partnerships.
- ▶ To get the conversation started, contact mark.w.arifin@lmco.com.